



## FINANCIAL PRESS RELEASE



Friday 26 April 2024 after market close

### Consolidated sales for Q1 2024: +7.2% to 49.5 M€ Growth in nuclear activities +1,3%

At the end of the first three months of its 2024 financial year, the Group posted consolidated revenue of €49.5 million, up 7.2% on the 1st quarter of the previous year, but down 3.4% at constant exchange rates and before integration of external growth.

ML Intérim and PRESTIM, based respectively in Haut-Rhin (68) and Moselle (57), fully integrated into the Group's scope of consolidation from January 1, 2024, contributed €4.2 million to revenue in France. The selective reinforcement of the Group's territorial network represented by these two acquisitions is in line with the Group's anchoring in the Grand Est region of France.

Since the beginning of 2024, the DLSI Group has been able to mobilize resources to keep pace with business growth, despite growing inflationary pressure.

- Consolidated revenue for the first three months of the 2024 financial year came to €49,468k, compared with €46,134k at March 31, 2023 (+7.2%):

Consolidated Revenue (k€) at 31/03	2024	Variation	2023	Variation	2022
Q1	49,468	7.2%	46,134	7.1%	43,083
<b>3 months</b>	<b>49,468</b>	<b>7.2%</b>	<b>46,134</b>	<b>7.1%</b>	<b>43,083</b>

Unaudited results

- International revenue was up 6.7% on Q1 2023. It accounted for 38.4% of consolidated revenue for the quarter, compared with 38.6% in Q1 2023:

Consolidated Revenue (k€, France & International)	2024	Variation	2023	Variation	2022
<b>France</b>	<b>30,493</b>	<b>7.6%</b>	<b>28,346</b>	<b>1.6%</b>	<b>27,898</b>
% Revenue	61.6%		61.4%		63.7%
<b>International</b>	<b>18,976</b>	<b>6.7%</b>	<b>17,788</b>	<b>17.1%</b>	<b>15,184</b>
% Revenue	38.4%		38.6%		36.3%
<b>3 months</b>	<b>49 468</b>	<b>7.2%</b>	<b>46,134</b>	<b>7.1%</b>	<b>43,083</b>

- International revenue, up 6.7% at current exchange rates, was mainly generated in Switzerland, accounting for 35.7% of consolidated sales. The other countries in which the Group operates are Germany and Luxembourg.
- Continued growth in nuclear activities, with sales to end-March 2024 of €3,826,000, up 1.3% on revenue to end of March 2023.
- Revenue from executive management contracts amounted to €5,321 k at March 31, 2024, or 20% of revenue in France, compared with 18.6% at €5,383 k at March 31, 2023.

We remain fully confident in our ability to seize and benefit from the upturn in our markets and confirm, in view of the trend observed in the first quarter, a return to slight growth on a like-for-like basis over the full 2023-2024 financial year.

The Group remains aware of the current uncertainties, but is optimistic about the market outlook, ambitious for the future and confident in its ability to achieve another year of revenue and earnings growth in 2024.

The DLSI Group enjoys considerable financial autonomy in executing its strategy. This is primarily focused on accelerating organic growth.

#### Upcoming:

Publication of 2nd quarter results, July 26, 2024 (after market close)

#### About DLSI:

The DLSI Group represents a network of over 70 employment agencies located throughout France, in Luxembourg, Germany and Switzerland.

With a foothold in all industries, we offer all employment solutions, from indefinite-term contracts to fixed-term contracts and temporary employment.

Listed on the Euronext Growth market of Euronext Paris since 2006, the Group generated revenue of 204,5 million euros in 2023.

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