



## FINANCIAL PRESS RELEASE

**dlsi**<sup>®</sup>  
Groupe

Friday, July 28, 2023 after market close

**Consolidated sales for 1st half 2023: €99.2m**  
**International: +20.6%**  
**Consolidated France and International: +6.4%**  
**Continued growth in nuclear activities: +3%**

- Consolidated revenue for the first 6 months of the 2023 financial year came to €99,232k, compared with €93,239k at June 30, 2022 (+6.4%):

Consolidated revenue (k€) at 30/06	2023	Variation	2022	Variation	2021
Q1	46,134	7.1%	43,083	-0.5%	43,284
Q2	53,098	5.9%	50,156	-0.9%	50,593
<b>6 months</b>	<b>99,232</b>	<b>6.4%</b>	<b>93,239</b>	<b>-0.7%</b>	<b>93,877</b>

*Non-audited revenues*

Since the beginning of 2023, the DLSI Group has been able to mobilize the resources needed to support business growth despite inflationary pressure.

In France, sales generated under framework agreements, most often signed with larger accounts, rose by 16.8% compared with the 1st half of the previous year.

- Sales in France came to €58.7 million (-1.6%), in line with the Prism'emploi Barometer, which forecasts a 6.6% decline in temporary employment over 1 year to May 31, 2023.
- International sales (40.8% of consolidated sales) up 20.6% compared with H1 2022.

Revenue (k€)	2023	Variation	2022	Variation	2021
<b>France &amp; International</b>					
<b>France</b>	<b>58,704</b>	<b>-1.6%</b>	<b>59,632</b>	<b>0.2%</b>	<b>59,533</b>
% REVENUE	59.2%		64.0%		63.4%
<b>International</b>	<b>40,528</b>	<b>20.6%</b>	<b>33,607</b>	<b>-2.1%</b>	<b>34,344</b>
% REVENUE	40.8%		36.0%		36.6%
<b>6 months</b>	<b>99,232</b>	<b>6.4%</b>	<b>93,239</b>	<b>-0.7%</b>	<b>93,877</b>

In the first half of 2023, compared with H1 2022, we can also see that:

- ✓ Nuclear activities (maintenance and renovation of nuclear power plants in France) totaled €8.3 million, up 3%;
- ✓ Placement business (recruitment of personnel on behalf of companies) came to €1.4 million, the same level as the previous year.

Orders were stable at the end of June.

The DLSI Group has considerable financial autonomy to execute its strategy. The coming months will be devoted to developing organic growth in an improving environment.

After another turbulent start to the year in terms of sales, the DLSI Group is confident in its ability to achieve another year with increased revenue and earnings in 2023.

#### Upcoming:

Publication of first-half consolidated financial statements on September 29, 2023 (after market close).

#### About DLSI:

The DLSI Group represents a network of over 70 agencies located throughout France, in Luxembourg, Germany and in Switzerland.

With a foothold in all industries, we offer all employment solutions, from indefinite-term contracts to fixed-term contracts and temporary employment.

Listed on the Euronext Growth market of Euronext Paris since 2006, the Group generated revenue of 196,7 million euros in 2022.

ISIN FR0010404368 - Ticker symbol: ALDLS

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