



FINANCIAL PRESS RELEASE



Friday, February 17 2023, after market close

Consolidated annual revenues for 2022: +0.9% to €196.7 M Strong growth in Investment activities (+24%) and Nuclear (+4.6%)

Consolidated revenues for the DLSI Group, an operator specializing in permanent, fixed-term and temporary employment solutions, totaled €196.7 million at December 31, 2022, compared with €194.9 million at December 31, 2021, representing an increase of 0.9% at current exchange rates.

Remaining consistent with what was observed in the previous two years, activity in the second half of 2022 is higher than in the first half.

Q4 2022 revenues increased by 2.1% (€52 million) compared to Q4 2021, against a backdrop of vigorous demand thwarted by raw material supply difficulties for some customers.

Revenues (k€) consolidated as of 12/31	2022	Variation	2021	Variation	2020
Q1	43,083	-0.5%	43,284	-0.1%	43,320
Q2	50,156	-0.9%	50,593	101.1%	25,164
HY1	93,239	-0.7%	93,877	37.1%	68,484
Q3	51,438	2.6%	50,152	6.5%	47,109
Q4	51,999	2.1%	50,912	3.2%	49,327
12 months	196,676	0.9%	194,941	18.2%	164,920

Unaudited revenues

2022, compared with 2021, was marked by 9.7% growth in international business, which accounted for 39.5% of total revenues:

Revenues (k€) France & International	2022	Variation	2021	Variation	2020
France	119,075	-4.1%	124,208	18.9%	104,451
% revenue	60.5%		63.7%		63.3%
International	77,601	9.7%	70,733	17.0%	60,469
% revenue	39.5%		36.3%		36.7%
12 mois	196,676	0.9%	194,941	18.2%	164,920

- 🔗 The erosion of revenues in France was mainly due to recruitment difficulties in a number of sectors of activity.
- 🔗 International revenues, up 9.7% at current exchange rates, were generated mainly in Switzerland, which accounted for 39.5% of consolidated sales. The Group also operates in Germany and Luxembourg.
- 🔗 Revenues from nuclear activities totaled €16,796 k at the end of December 2022, an increase of 4.6% compared to the end of December 2021.
- 🔗 Investment activities are up significantly (+24%) with revenues of €3,034 k compared to €2,452 k at December 31, 2021.
- 🔗 Revenues from executive contracts signed with key accounts will be €20.9 million in 2022, up 5% from €19.9 million in 2021.

Perspectives:

Activities related to the nuclear industry, the service sector and investment activity are expected to grow more significantly during the current fiscal year in France. Consideration is currently being given to the creation of three new agencies specializing in these activities.

The other activities in France and internationally are expected to maintain a steady pace while adhering to the Group's policy of vigilance on margins.

Upcoming:

Publication of consolidated annual results as of 12/31/2022, on March 31, 2023 (after market close).

About DLSI:

The DLSI Group represents a network of over 70 agencies located throughout France, in Luxembourg, Germany and Switzerland.

With a foothold in all industries, we offer all employment solutions, from indefinite-term contracts to fixed-term contracts and temporary employment.

Listed on the Euronext Growth market of Euronext Paris since 2006, the Group generated revenue of 194.9 million euros in 2021.

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